

Message Text

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ORIGIN XMB-04

INFO OCT-01 ARA-14 ISO-00 EB-08 COME-00 /027 R

XMB

DRAFTED BY XMB: DLEYNON/MPH
APPROVED BY ARA/AND/B: MR. TOYRYLA
XMB: GWBOGDANOFF
EB/IFD/ODF:TPARKER

-----001151 071905Z /11

R 071425Z SEP 78
FM SECSTATE WASHDC
TO AMEMBASSY LA PAZ

UNCLAS STATE 226543

E.O. 11652: N/A

TAGS: EFIN

SUBJECT: FCIA CLAIM NOS. ME-574-X/MTE-8595 AND ME-634-X/
MTE-10110
PERSEVERANCIA LTDA., AND COOPERATIVA DEL SUR

ATTENTION: PASS TO: RALPH JOHNSON, COMMERCIAL ATTACHE

REF: TELEPHONE CONVERSATION OF JULY 28 AND LA PAZ 6981
(AUGUST 28, 1978)

1. OUR DECISION TO WITHDRAW DR. ZALLES FROM FURTHER
NEGOTIATIONS WITH WIDEN RAZUK IS NO LONGER RELEVANT.

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RAZUK ALLEGEDLY REFUSED OFFER BY GRANOS DEL SUR OF U.S.
DOLS. 75,000 UP FRONT AND U.S. 75,000 WHEN GIN IS EXPORTED.
THIS EXTREMELY GENEROUS OFFER WAS LAST BID BY GRANOS
WHICH HAS NOW CONCLUDED ARRANGEMENTS TO BUY NEW GIN
FROM UNNAMED MANUFACTURER LOCATED IN GEORGIA.

2. WITH GRANOS NO LONGER INTERESTED IN DEALING WITH
RAZUK, EXIM WILL RETURN TO PREVIOUS PLAN OF TRYING TO
OBTAIN LEGAL CONTROL OF GIN BY WHATEVER MEANS ZALLES

DEEMS APPROPRIATE.

3. EXIM, THEREFORE, REQUESTS EMBASSY TO NOTIFY ZALLES THAT HE IS TO CONTINUE WITH HIS EFFORTS AS PREVIOUSLY DIRECTED BY LUMMUS. WE WOULD APPRECIATE IT, HOWEVER, IF HE WOULD CONTINUE TO KEEP US ADVISED OF ANY DEVELOPMENTS. EXIM WILL RECONFIRM ALL THIS IN A LETTER TO ZALLES.

4. REGARDING THE COOPERATIVA MATTER, ALEX WALLENHORST ADVISES THAT AS OF AUGUST 23 THE EXPORT LICENSE WAS NOT SIGNED. DO YOU HAVE ANY UPDATE ON THAT SITUATION?

5. EXIM REGRETS THE UNFORTUNATE TURN-AROUND IN EVENTS, BUT WE DO APPRECIATE THE ASSISTANCE POST HAS GIVEN US. CHRISTOPHER

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